

Meet: regulators · operators · manufacturers · lawyers · tax advisers · government · corporate services providers · financiers

Isle of Man Aviation Conference

finance, tax, regulation, registration

22 June 2017

Douglas, Isle of Man



Sponsorship opportunities

One of the most popular conferences in the business aviation diary

A must-attend for all business aviation industry professionals directly involved in the operation, regulation, financing and ownership of global business jets, and a show case for the Isle of Man Aircraft Registry and related services.



Organised by ICM Aviation

Supported by the Isle of Man Aircraft Registry

www.icmaviationconference.org



Sponsors

The Isle of Man Aviation Conference has a simple mission: to bring business aviation professionals together in a friendly, business-focused environment.

Now in our seventh year, we continue to attract a large, high profile audience from across the industry, working in regulation, manufacture, operations, ownership and management.

This event provides the perfect opportunity for sponsors to share their brand with senior industry professionals before and during the conference and, depending on which package you choose, at the networking events.

Rockwell Collins Adaris Global Embry-Riddle Aeronautical University Worldwide
DQ Advocates Hill Dickinson Cayman National Bank **Estera Trust IOM** Cains
JSSI Ermini Law **IBAC** Jet Aviation AG **Credit Suisse** Aviatrax First Names
Haywards Aviation Aero Law **Flight Safety** Optimus Executive Jet Management Europe
TAG Aviation **FTC Consulting AG** Ince & Co Baker Tilly Quinton Trust (Malta)
KPMG Bristol Flying Centre **DOI** Simcocks **Martyn Fiddler Associates**
Douglas Aviation **BBGA** **ICM Aviation** Luvair **VIP Aviation** **MAC Commercial**
Keystone Law Affinity Management Naljets Lombard Finance (CI) Global Jet Capital
Boston Limited Peregrine Corporate Services **Isle of Man Aircraft Registry** Döhle
Gulfstream Aerospace MannMade Charles Taylor Aviation Ltd Isle of Man Government
Grimme Butcher Jones Ltd **Isle of Man Customs & Excise** Saxon Air Charter
Rendezvous Sky Swinnerton Moore **London Executive Aviation** DLA Piper UK LLP
La Vie de Lux Ltd **Cloudmaster Limited** NAL JETS **Aerocomm** **Ernst & Young**
CTC Private Jet RegisterAnAircraft.com **RBSI** Abacus Aviation Lapayowker Jet Counsel
SMP Partners AIN Equiom European Flight Service AB AeroEX.eu B Capital Partners LLP
51 North **Harrods Aviation** Air Partner PLC Appleby (Isle of Man) Cabot Aviation **PWC**

companies that attended the 2016 conference

“Most conferences become stale after a few years - not here with the IOM - I just don't know how they do it.”
Patrick JG Margetson-Rushmore, London Executive Aviation Ltd

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Interesting...

479 delegates have attended the conference over five years

167 delegates have attended more than once

72 delegates have attended three times or more

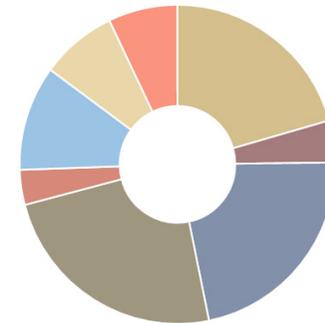
attendees have represented more than 270 companies

from 28 countries

international delegates



top sectors



- lawyers
- tax advisers
- operators
- corporate services
- government
- financiers
- manufacturers
- regulators



Isle of Man Aircraft Registry

908 aircraft have been registered in the Isle of Man since 2007*



*figures correct as of 28 October 2016

"A very well organised event with excellent networking opportunities"

Tanya Raynes, Bristol Flying Centre / Centreline Air Charter

The Feedback

Don't just take our word for it ...

"High quality, industry focused and a great place to catch up with key players in aviation."

Alan Cunningham, DLA Piper UK LLP

"Attending our second IOM Aviation Conference, we were again impressed by the quality of speakers, the insightful content and excellent networking opportunities. The seamless organisation of a helpful team makes this an unmissable event in the corporate aviation calendar."

Julian Firth, Cloudmaster Limited

2016 Feedback

"The ICM conference is a welcoming, engaging atmosphere that attracts the top experts in business aviation and allows for excellent networking and personal interaction. I have attended 3 ICM Conferences and have not been disappointed."

Stewart Lapayowker, Lapayowker Jet Counsel, P.A.

"A great platform for knowledge sharing and networking."

Justin Scarborough, Air Partner PLC

"The IOM Conference continues to be in the top five must attend events for the year."

Nigel Warren, FlightSafety International

"Excellent, well informed conference. A must attend for all aviation professionals."

James Porter, Knox House Trust

"The most interesting, friendliest, aviation conference and you get to visit the beautiful Isle of Man."

Brian E Jonson, Estera aviation

"A networking opportunity not to be missed with expert speakers on the leading issues facing Business Aviation today."

Simon Davies, Global Jet Capital

"One of the networking events of the year."

Keith Woolley, Rockwell Collins

Sponsorship packages

www.icmaviationconference.org



Package	Cost	Details
Conference Partner (+ 2 delegate places)	£1,000	Logo on website, on the conference slides and in the programme. Stand space in the Royal Hall on 23rd June. Includes two delegate places.
Conference Associate (+ 1 delegate place)	£400	Logo on website and in the programme. Includes one delegate place.
Sponsor: half page ad in programme (2 available) (+ 1 delegate place)	£450	Half page full colour ad in conference programme (A5). Logo on website and in the programme. Includes one delegate place.
Sponsor: full page ad in programme (1 available) (+ 1 delegate place)	£800	Full page full colour ad in conference programme (A5). Logo on website and in the programme. Includes one delegate place.
Sponsor: delegate gift chocolates (1 available) (+ 1 delegate place)	£800	This gift will be placed on the tables at each delegate place. Berries is a local award winning chocolatier. The chocolates come with a branded satin ribbon. Logo on website and in the programme. Includes one delegate place.
Sponsor: pastries in morning break (1 available) (+ 1 delegate place)	£600	Space for your pull-up banners in the two coffee areas and branded signs on the tables. Logo on website and in the programme. Includes one delegate place.
Sponsor: ice cream tubs in afternoon break (1 available) (+ 1 delegate place)	£600	Space for your pull-up banners in the two coffee areas and branded signs on the tables. Logo on website and in the programme. Includes one delegate place.
Sponsor: drinks on 21st June at The British (2 available) (+ 1 delegate place)	£400	Delegate networking event with food at The British on North Quay in Douglas. Space for your pull-up banners and branded signs on the tables. Logo on website and in the programme. Includes one delegate place.

If you would like to discuss any of the packages in more detail, please contact Marketing at info@i.im or phone +44 (0)1624 682400

Information for sponsors and delegates

DATE

Thursday 22nd June 2017

09:00 - 17:00

Registration opens 08:00

VENUE

The Royal Hall, Villa Marina

Douglas, Isle of Man

NETWORKING EVENTS

21st June: Meeting place for delegates at The British on the North Quay in Douglas from 17:00

22nd June: Post-conference reception - Location TBC from 19:00-22:00

23rd June: Networking event from 10:00 -12:00 at Douglas Chambers

REGISTRATION

Early bird fee: £250 + VAT (ends 28/02)

Full fee: £295 + VAT

Fee includes all networking events

To register:

icmaviationconference.org/registration

SPONSORSHIP

If you are interested in any of our sponsorship opportunities please contact our Marketing Department:

t: +44 (0)1624 682400

e: info@i.im

HOTEL and TRAVEL

ICM Aviation is working with Mann Link Travel to provide online registration for delegates and easy access to hotel booking and any other travel requirements.

To register:

icmaviationconference.org/registration



"Informative, interesting and useful."

David Solly - SMP Partners

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The organisers

www.icmaviationconference.org



ICM Aviation

ICM Aviation* founded the Isle of Man Aviation Conference in 2011, supported by the Isle of Man Aircraft Registry.

ICM Aviation provides solutions to a number of inter-related issues, including how to own your aircraft, where to register it, how to operate it tax efficiently, how to insure it economically and how to deal with a range of administrative and operational issues.

ICM Aviation works closely with Martyn Fiddler Associates Limited for all Customs and Duty matters, and ICM's in-house tax and legal experts.

For further information contact:

Martin Kennaugh, ICM Aviation

t: +44 (0)1624 682400

e: mk@i.im

Angie Deady-Fiddler, Martyn Fiddler Associates

t: +44 (0)1279 810020

e: ad@i.im

*ICM Aviation is a business name of Inter-Continental Management Limited which is licensed by the Isle of Man Financial Services Authority

ICM Group

We have first class in-house capabilities to identify issues and provide solutions to our clients, including:

- ▶ In-house VAT advisory service
- ▶ In-house Customs and Duty advisory service
- ▶ In-house direct tax advisory and compliance services
- ▶ In-house legal service
- ▶ In-house bookkeeping and accounts preparation
- ▶ Tailor-made offshore structures to mitigate VAT
- ▶ Specific expertise in yachting, aviation, companies and trusts
- ▶ Importation services, accounting for VAT and Customs Duty
- ▶ EU Customs warehousing for the temporary suspension of VAT and Duty under certain circumstances

Our clients benefit from the experience, training and expertise of a dedicated team working together on a solution, which can save the client time and therefore money.

info@i.im

Isle of Man Aircraft Registry

The Registry was established in 2007 to provide a customer focused service for the registration of high quality private and corporate jets and high quality twin turbine-engine helicopters.

Some of the benefits include:

- ▶ High regulatory standards
- ▶ High service levels and Award winning international reputation
- ▶ Neutral Nationality registration prefix
- ▶ Secure mortgage register
- ▶ No insurance premium tax (6% in UK)
- ▶ European time zone
- ▶ Professional infrastructure with experience in aviation finance
- ▶ Clear and simple taxation regime
- ▶ Stable legal and political environment

For further information contact the Isle of Man Aircraft Registry:

t: +44 (0)1624 682358

e: aircraft@gov.im

"Excellent setting! Great networking opportunity! Presentations are on point and interesting!"

Sonnie Bates - IBAC

If you would like to discuss any of the packages in more detail, please contact Marketing at info@i.im or phone +44 (0)1624 682400